

September 26, 2001

Evaluation Committee
21st Century Fund
C/O Community Foundation for Greater Buffalo
712 Main Street
Buffalo, New York 14202

RE: Multi-Point Video Conferencing Center

Gentlemen:

We are a group of diverse professionals who have come together for the common purpose of establishing improved organizational and service efficiency methods to benefit healthcare and other public and private sector entities. We are currently in the process of developing such methods specifically aimed at the hospital-alternate site transitional interface.

The core methodology is aimed at overcoming discharge latency and sub-optimized matching of patients with post-hospitalization facilities, utilizing the distance-bridging capabilities of broadband-based videoconferencing technology. This well established, rapidly developing field of highly specialized computer and connectivity applications has gained considerable and rapidly progressive acceptance in many areas of use. These range from healthcare and education to business, industry and law enforcement. Telemedicine, distance learning, multi-point conferencing for various presentational and rapid decision making purposes and a number of hybrid applications have already been developed, locally and in various regions across the globe. However, infrastructures in the form of broadband networks and its related "nerve centers" have been created in a spotty and unsystematized manner, leaving inefficient, resource and opportunity wasting gaps and overlaps. We therefore are committed to contribute to and participate in the establishment of a regionally planned Multi-Point Video Conferencing Center, to be located at the most logical site, namely the University at Buffalo. It is at this institution and through its organizational networked enterprise that Western New York has achieved the current level of regionally integrated and relevant networked initiative in videoconferencing technologies.

In support of this initiative we are committed to contribute our best efforts in collaborative planning, cooperative energies and skills in developmental work, and to serve as an additional testing endpoint in evolution.

We appreciate your consideration of the merits and vitality of this necessary infrastructure, and your strongest support for its development. We can be reached at 716-308-9209, or any other contact points in our letterhead, for further information.

Sincerely,

T. Ho Haryadi, MD, MBA
Managing Partner